



2023 VOLUME PRICING

- * **MOQ** = Minimum Order Quantity
- * **FTL** = Full Truck Load
- * **LTL** = Less Than Truck Load
- * **EXW** = ExWorks
- * **CPP** = Cases Per Pallet

	Item Code	(30 to 5 pallet MOQ)		(1 pallet MOQ)	CPP	
		EXW MTY, MX		EXW ATL, GA		
		FTL	LTL	LTL		
Agave Straws	Standard Natural Agave Unwrapped - 5.9" (Cocktail) 4/500 cases; 2000 count	SNA15U	\$24.99	\$27.99	\$34.99	120
	Standard Natural Agave Unwrapped - 8.27" (Regular) 4/500 cases; 2000 count	SNA21U	\$25.49	\$28.99	\$35.49	84
	Standard Natural Agave Paper Wrapped - 8.27" (Regular) 4/500 cases; 2000 count	SNA21W	\$30.49	\$34.99	\$40.99	60
	Standard Natural Agave Unwrapped - 10.24" (Long) 4/500 cases; 2000 count	SNA26U	\$30.49	\$34.49	\$40.49	60
	Standard Natural Agave Paper Wrapped - 10.24" (Long) 4/500 cases; 2000 count	SNA26W	\$33.99	\$36.99	\$42.99	60
All SKU's available in Black. All SKU's available in Jumbo diameter (7.3 mm). Pricing for Jumbo diameter is the same, number of pieces is 1,500 pieces per case.						
Cassava Straws	Standard Natural Cassava Unwrapped - 5.9" (Cocktail) 4/500 cases; 2000 count	SNC15U	\$25.99	\$28.99	\$35.99	120
	Standard Natural Cassava Unwrapped - 8.27" (Regular) 4/500 cases; 2000 count	SNC21U	\$26.49	\$29.99	\$36.49	84
	Standard Natural Cassava Paper Wrapped - 8.27" (Regular) 4/500 cases; 2000 count	SNC21W	\$31.49	\$35.99	\$41.99	60
	Standard Natural Cassava Unwrapped - 10.24" (Long) 4/500 cases; 2000 count	SNC26U	\$32.49	\$34.49	\$41.49	60
	Standard Natural Cassava Paper Wrapped - 10.24" (Long) 4/500 cases; 2000 count	SNC26W	\$34.99	\$37.99	\$43.99	60

All SKU's are available in black color. Also available in Jumbo diameter (7.3mm) for the same price as standard, number of units is 1,500 per case.

PHA Straws (Canola Oil) Marine Biodegradable

PHA Straws are available with custom branded paper wrapper.

MOQ (1 pallet)

SKU	Product	Packaging	Units/Cs.	Price.	Per Pallet
S2124 - AVQ	Jumbo-Standard Home Compostable Straw (7.75" x 0.216") (197mm x 5.5mm) 18 X 250ct PLA Flow Wrap Bags	Standard, Wrapped	4,500	\$88.75	30
S2123 - AVQ	Jumbo-Long Home Compostable Straw (10" x 0.216") (254mm x 5.5mm) 15 X 250ct PLA Flow Wrap Bags	Standard, Wrapped	3,750	\$90.75	30
S3124 - AVQ	Giant-Standard Home Compostable Straw (7.75" x 0.276") (197mm x 7mm) 18 X 200ct PLA Flow Wrap Bags	Standard, Wrapped	3,600	\$96.50	30
S3123 - AVQ	Giant-Long Home Compostable Straw (10" x 0.276") (254mm x 7mm) 15 X 200ct PLA Flow Wrap Bags	Standard, Wrapped	3,000	\$85.00	30
S1012	Cocktail Home Compostable Straw (6" x 0.137") (150mm x 3.5mm) 8 X 2,000 count boxes	Premium, Unwrapped	16,000	\$180.00	54
Custom Printed Paper Wrap (covers 1 color ink and 1 print plate) - Onetime fee				\$950.00	
MOQ on Custom Wrapper (2 pallets)					





AvoplastiQs

	Item Code	(30 to 5 pallet MOQ)		(1 pallet MOQ)	CPP	
		EXW MTY, MX		EXW ATL, GA		
		FTL	LTL	LTL		
Agave Bulk Cutlery	Bulk natural agave forks - 6.8" 4/250 cases; 1000 count	F1000	\$41.99	\$43.99	\$46.99	60
	Bulk natural agave knives - 7.1" 4/250 cases; 1000 count	K1000	\$43.99	\$45.99	\$48.99	84
	Bulk natural agave spoons - 6.6" 4/250 cases; 1000 count	S1000	\$37.99	\$39.99	\$41.99	60
Agave Wrapped Cutlery	Wrapped natural agave forks - 6.8" 4/125 cases; 500 count	F500W	\$31.49	\$34.49	\$39.99	60
	Wrapped natural agave spoons - 6.6" 4/125 cases; 500 count	S500W	\$29.99	\$32.99	\$37.99.	60
	Cutlery Mix Pack, Fork, Knife and Napkin 4/50 cases; 200 count	3CMP200	\$34.49	\$37.49	\$42.99.	60
	Cutlery Mix Pack, Fork, Knife, Spoon and Napkin 4/50 cases; 200 count	4CMP200	\$38.99	\$41.99	\$46.99	60





AvoplastiQs

Sugar Cane Price List

	Product Description	Item Code	Boxes/Pallet	EXW MTY, MX FTL	EXW ATL, GA LTL
Plates	9" Round Plates 4 125-ct bags; 500-count	9RP500	50	\$47.36	\$51.11
	6x6" Clamshells 10 50-ct bags; 500-count	66CL600	54	\$57.65	\$60.49
Clamshells	8x8" Clamshells 4 50-ct bags; 200-count	88CL200	56	\$48.95	\$54.70
	9x9 3-compartment Clamshells; 4 50-ct bags; 200-count	93CL200	56	\$51.77	\$54.52
	9x9" Clamshells 4 50-ct bags; 200-count	99CL200	56	\$53.27	\$56.02
	9x6" Clamshells 5 50-ct bags; 250-count	96CL250	63	\$46.90	\$49.65



FTL: More than 6 Pallets

LTL: Less than 6 pallets



Paper Cup Price List

		5 pallet MOQ EXW MTY, MX		1 pallet MOQ EXW ATL, GA	
		FTL	LTL	LTL	
		Item Code			
Hot Beverages	12 oz paper cup, hot beverage, plain white 25/50; 1000 count	PC12H	\$71.99	\$75.99	\$84.89
	16 oz paper cup, hot beverage, plain white 25/50; 1000 count	PC16H	\$73.99	\$77.99	\$86.99
	20 oz paper cup, hot beverage, plain white 25/50; 1000 count	PC20H	\$85.99	\$89.99	\$98.99
Cold Beverages	12 oz paper cup, cold beverage, plain white 25/50; 1000 count	PC12C	\$73.99	\$77.99	\$86.99
	16 oz paper cup, cold beverage, plain white 25/50; 1000 count	PC16C	\$79.99	\$83.99	\$92.99
	20 oz paper cup, cold beverage, plain white 25/50; 1000 count	PC20C	\$91.99	\$95.99	\$104.99
Lids	16/20 oz Coffee Sipping Lid, Black, Hot & Cold Beverage 25/50 cases; 1000 count	CSL1000	\$39.99	\$44.99	\$52.99
	16/20 oz Straw lid, transparent, Cold Beverage 25/50; 1000 count	SL1000	\$33.99	\$38.99	\$47.99

